



## SPEYHAWK LTD

<https://www.constructionrecruitment.com/job/sales-manager-readymix-construction-jobs-middle-east-qatar-uae/>

### Sales Manager

#### Description

**Job Opportunity: Sales Manager | Ready-Mix Concrete Contractor | Middle East**

Are you a results-driven professional with a passion for construction and sales? Do you thrive in high-energy environments and have a knack for closing deals that shape the skylines of tomorrow? Join a busy team and lead the charge in delivering premium-quality ready-mix concrete to some of the Middle East's most iconic mega projects.

#### Your Role

As **Sales Manager**, you will:

- **Drive Growth:** Expand our client base by building strong relationships with contractors, consultants, and developers.
- **Lead Sales Strategy:** Develop and execute effective sales strategies tailored to mega projects.
- **Ensure Satisfaction:** Collaborate with project teams to ensure timely and seamless delivery of ready-mix concrete, meeting exacting quality standards.
- **Monitor Market Trends:** Stay ahead of industry trends, competitor activities, and project opportunities to secure a competitive edge.
- **Achieve Targets:** Set and exceed sales goals.

#### What We're Looking For

- **Experience:** 5+ years in Sales management, preferably in the ready-mix concrete or **construction materials industry**.
- **Knowledge:** Deep understanding of the construction landscape, particularly in mega projects across the Middle East or some prior international exposure.
- **Skills:** Proven track record in B2B sales, excellent negotiation skills, and ability to develop long-term client relationships.
- **Adaptability:** Familiarity with the region's culture, market dynamics, and business practices.

#### What's on Offer

- Attractive Compensation: £80,000 per annum TAX FREE
- Transport Allowance & Generous Performance Bonus
- Annual Flights
- 25 days leave plus National Holidays

#### How to Apply

Ready to "cement" your career in the Middle East? Upload your CV below quoting the reference: **JP973 "Sales Manager Ready-Mix"**

#### Hiring organization

Speyhawk Ltd

#### Employment Type

Full-time

#### Industry

Construction

#### Job Location

Middle East, Qatar

#### Base Salary

£ 60000 - £ 100000

#### Date posted

25th January 2025

#### Valid through

09.03.2025

